

FUNDAMENTALS OF LEADERSHIP COMMUNICATION

TRUTH

Am I saying what I know to be true?

The (uncomfortable) truth of the situation is...

Exercise 1: Your Sources



Personal

What is the truth of the Self?

Exercise 2: Greater Transparency



What am I intentionally omitting? What would I rather not say?

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Interpersonal

What is the truth of the Other?



Where am I exaggerating my claims? How did I come to the conclusion?



Epistemological

What is the truth of the Evidence and Reason?



Where am I lacking evidence? How did I get my information?

Am I saying what I know to be true?

Pitfalls & Sanity Check

- Am I holding something back?
- If I were the audience, what level of candor would I want?
- Does the communication accurately describe the situation?

INFORMATION



INFORMATION

What is the relevant evidence for what I'm saying?

What a reasonable person needs to know is...

Exercise 1: Make It Sticky

Use the five senses to describe the situation you are communicating about (list three words each)





Exercise 2: Visualize It



What image(s) will best communicate your information?







What data sources are available for charts and figures?



What is the relevant evidence for what I'm saying?

Pitfalls & Sanity Check

- Do I have a good grasp of what I am talking about?
- Is the information being presented using effective means?
- What additional information can I point my audience to?

CONSTRUCTION